

REVISED BUDGET (January 21, 1992)

REVENUE

* Joyce Foundation	\$ 65,000
* C.S. Mott Foundation	40,000
* George Gund Foundation	30,000
* Alton Jones/Public Welfare	40,000
* Cormorant Research Admin.	8,800
* Great Lakes Protection Fund	<u>27,000</u>
	\$210,800
* Grants Already Received	

Fundraising Events	\$ 4,000
Donations/Direct Mail	8,000
Organizational Members	13,000
Individual	13,000
Annual Meeting Registration	7,000
Interest Investments	6,000
Overhead Transfer from Canada	6,000
Supplemental Grants	<u>25,000</u>
	\$ 82,000

Total Revenues

\$292,800

EXPENSES

Salaries \$158,634

Executive Director
Field Coordinator
Field Coordinator/Editor
Technical Analyst (Until August 31, 1992)
Pollution Prevention Researcher
Administrative Coordinator/Info. Mgr.
Administrative Assistant
Production Assistant

Benefits \$ 31,959

Total Salaries & Benefits

\$190,593

Professional Services

Accounting Services	\$ 11,000
Legal Services	1,000
Bank Charges	<u>500</u>
	\$ 12,500

Total Professional Services **\$ 12,500**

Equipment Purchase/Rent

Office Space/Utilities	\$ 5,700
Copier (GF)	3,450
(GLPF)	500
(Alton Jones-Pub.Wel.)	<u>800</u>
	4,750
Postage Meter	650
Service & Repair	1,000
Computer Purchase	<u>500</u>
	\$ 2,150

Total Equipment Purchase/Rent **\$ 12,600**

Office Operation

Telephone (GF)	\$ 5,966
(GLPF)	1,000
(Alton Jones-Pub.Wel.)	<u>2,334</u>
	9,300
Postage (GF)	\$ 9,167
(GLPF)	1,000
(Alton Jones-Pub. Wel.)	<u>333</u>
	10,500
Office Supplies (GF)	\$ 3,000
Book Purchases	\$ 500
GLPF Supplies	500
Computer Supplies	<u>750</u>
	1,750

Total Office Operation Expenses **\$ 24,550**

Promotional Program

Printing	\$ 2,500
Postage	2,000
Direct Mail List	1,000
Fundraising Expenses	<u>1,000</u>
	\$ 6,500

Total Promotional Expenses **\$ 6,500**

Travel

President	\$ 2,000
Travel - Board	5,000
Vice President	<u>2,000</u>
	9,000

Staff:

Executive Director	\$ 5,500
Field Coordinator	3,500
Field Coordinator/Editor	2,500
Pollution Prevention Researcher	2,000
Technical Analyst	2,914
Miscellaneous Staff Travel	<u>500</u>
	\$ 16,914

Total Travel

\$ 25,914

Printing

Alton Jones/Public Welfare	\$ 867
General	13,650
Newsletter (GLPF)	<u>4,000</u>
	\$ 18,517

Total Printing

\$ 18,517

Other

Contingency	\$ 1,500
Insurance	750
Annual Meeting Expense	7,000
Labor/Env. Taskforce	1,334
Zero Discharge Support	<u>1,500</u>
	\$ 12,084

Total Other

\$ 12,084

Total Expenses

\$303,258

